Application

Please click here for the online application.



Phone +49 40 3569 2263, Fax +49 40 3569 2269 info@windenergyhamburg.com windenergyhamburg.com

1-4 December 2020

□ private person □ registered entrep	, , , , , , , , , , , , , , , , , , , ,			
Commercial/Company RegNo. (non-EU)		Country of the head office		
Address/P.O. Box				
Country abbr. Postcode Town/City				
Phone		Fax		
E-mail (company)		Internet		
Director first name/surname				
Contact person E-mail				
irst name		Surname		
Department		Function		
hone		Mobile		
Correspondence address □ as 1. □ o	ther			
J. Invoice address □ as 1. □ as 3. □ o	ther			
i. E-mail for electronical invoicing				
. Application is herewith made for the inclusion	on of co-exhibitors. (Please use the	ne application for co-exhibitors.)		
·	ml			
	m deep.	9. Placement requirements/remarks	all Stand-no	
8. Order exhibition space (minimum 12 sq sq. m, if possible m wide and			allStand-no	
Prices/Costs (plus VAT) 8. Order exhibition space (minimum 12 sq sq. m, if possible m wide and Stand requirements Row stand, 1 side open	m deep. Price (participation fee)		all Stand-no	
8. Order exhibition space (minimum 12 sq sq. m, if possible m wide and Stand requirements Row stand, 1 side open	m deep. Price (participation fee) per sq. m exhibition space	□ same as WindEnergy Hamburg 2018 or Ha 10. Main product category □ A. Onshore	□ Installation	
8. Order exhibition space (minimum 12 sq sq. m, if possible m wide and Stand requirements Row stand, 1 side open Corner stand, 2 sides open	m deep. Price (participation fee) per sq. m exhibition space □ € 225.—	10. Main product category A. Onshore B. Offshore	☐ Installation ☐ Planning & project developmer ☐ Operation & maintenance	
8. Order exhibition space (minimum 12 sq sq. m, if possible m wide and Stand requirements Row stand, 1 side open Corner stand, 2 sides open Front stand, 3 sides open	m deep. Price (participation fee) per sq. m exhibition space □ € 225 □ € 255	□ same as WindEnergy Hamburg 2018 or Ha 10. Main product category □ A. Onshore	☐ Installation ☐ Planning & project developmer	
8. Order exhibition space (minimum 12 sq sq. m, if possible m wide and Stand requirements Row stand, 1 side open Corner stand, 2 sides open Front stand, 3 sides open Island stand, 4 sides open	m deep. Price (participation fee) per sq. m exhibition space □ € 225 □ € 255 □ € 285	□ same as WindEnergy Hamburg 2018 or Ha 10. Main product category □ A. Onshore □ B. Offshore □ Manufacturers of wind turbines □ Components/supplier □ New materials, composites, raw materials	☐ Installation ☐ Planning & project developmer ☐ Operation & maintenance ☐ Utility/Grid operation ☐ Finance & Insurance ☐ Services	
8. Order exhibition space (minimum 12 sq sq. m, if possible m wide and Stand requirements Row stand, 1 side open Corner stand, 2 sides open Front stand, 3 sides open Island stand, 4 sides open Open-air site	m deep. Price (participation fee) per sq. m exhibition space □ € 225 □ € 255 □ € 315	□ same as WindEnergy Hamburg 2018 or Ha 10. Main product category □ A. Onshore □ B. Offshore □ Manufacturers of wind turbines □ Components/supplier □ New materials, composites, raw materials & supplies and material processing	☐ Planning & project developmen ☐ Operation & maintenance ☐ Utility/Grid operation ☐ Finance & Insurance	
8. Order exhibition space (minimum 12 sq sq. m, if possible m wide and Stand requirements Row stand, 1 side open Corner stand, 2 sides open Front stand, 3 sides open Island stand, 4 sides open Open-air site National pavilion/Official national pavilion	m deep. Price (participation fee) per sq. m exhibition space □ € 225 □ € 255 □ € 315 □ € 105	□ same as WindEnergy Hamburg 2018 or Ha 10. Main product category □ A. Onshore □ B. Offshore □ Manufacturers of wind turbines □ Components/supplier □ New materials, composites, raw materials	☐ Installation ☐ Planning & project developmer ☐ Operation & maintenance ☐ Utility/Grid operation ☐ Finance & Insurance ☐ Services	
8. Order exhibition space (minimum 12 sq sq. m, if possible m wide and Stand requirements Row stand, 1 side open Corner stand, 2 sides open Front stand, 3 sides open Island stand, 4 sides open	m deep. Price (participation fee) per sq. m exhibition space □ € 225 □ € 255 □ € 315 □ € 105 □ € 230	□ same as WindEnergy Hamburg 2018 or Ha 10. Main product category □ A. Onshore □ B. Offshore □ Manufacturers of wind turbines □ Components/supplier □ New materials, composites, raw materials & supplies and material processing 11. Mandatory payments □ Marketing package per main exhibitor □ Marketing package per co-exhibitor	☐ Installation ☐ Planning & project developmer ☐ Operation & maintenance ☐ Utility/Grid operation ☐ Finance & Insurance ☐ Services ☐ Storage € 550.— € 550.—	
8. Order exhibition space (minimum 12 sq sq. m, if possible m wide and Stand requirements Row stand, 1 side open Corner stand, 2 sides open Front stand, 3 sides open Island stand, 4 sides open Open-air site National pavilion/Official national pavilion All-inclusive package for 12 sq. m*	m deep. Price (participation fee) per sq. m exhibition space □ € 225 □ € 285 □ € 315 □ € 105 □ € 230 □ € 4,750 □ € 350 stand construction, AUMA-fee (German	□ same as WindEnergy Hamburg 2018 or Ha 10. Main product category □ A. Onshore □ B. Offshore □ Manufacturers of wind turbines □ Components/supplier □ New materials, composites, raw materials & supplies and material processing 11. Mandatory payments □ Marketing package per main exhibitor	☐ Installation ☐ Planning & project developmer ☐ Operation & maintenance ☐ Utility/Grid operation ☐ Finance & Insurance ☐ Services ☐ Storage € 550.—	
8. Order exhibition space (minimum 12 sq sq. m, if possible m wide and Stand requirements Row stand, 1 side open Corner stand, 2 sides open Front stand, 3 sides open Island stand, 4 sides open Open-air site National pavilion/Official national pavilion All-inclusive package for 12 sq. m* All-inclusive package additional sq. m *All-inclusive package (participation fee plus trade fair association), marketing package, d	m deep. Price (participation fee) per sq. m exhibition space □ € 225 □ € 255 □ € 315 □ € 105 □ € 230 □ € 4,750 □ € 350 stand construction, AUMA-fee (German letails: windenergyhamburg.com) cation) □ Water supply/outlet □ To	□ same as WindEnergy Hamburg 2018 or Ha 10. Main product category □ A. Onshore □ B. Offshore □ Manufacturers of wind turbines □ Components/supplier □ New materials, composites, raw materials & supplies and material processing 11. Mandatory payments □ Marketing package per main exhibitor □ Marketing package per co-exhibitor □ Marketing package per co-exhibitor □ Co-exhibitor fee per co-exhibitor □ AUMA fee per sq. m □ Advocacy fee per sq. m wo floor stand	□ Installation □ Planning & project developmer □ Operation & maintenance □ Utility/Grid operation □ Finance & Insurance □ Services □ Storage € 550.— € 550.— € 300.— € 0.60	
8. Order exhibition space (minimum 12 sq. sq. m, if possible m wide and Stand requirements Row stand, 1 side open Corner stand, 2 sides open Front stand, 3 sides open Island stand, 4 sides open Open-air site National pavilion/Official national pavilion All-inclusive package for 12 sq. m* All-inclusive package additional sq. m *All-inclusive package (participation fee plus trade fair association), marketing package, d 2. Technical details (required for stand allo Max. floor load/sq. m kg (if > 450 k 3. General and Specific Terms of Particip contract. They are applicable in the verial stand and specific terms of Particip contract. They are applicable in the verial stand specific terms of Particip contract.	m deep. Price (participation fee) per sq. m exhibition space □ € 225 □ € 255 □ € 315 □ € 30 □ € 4,750 □ € 350 stand construction, AUMA-fee (German letails: windenergyhamburg.com) cation) □ Water supply/outlet □ To gy/sq. m) Height of stand/fair item: action, Technical Regulations and Housersion valid at the time of signing of conents by e-mail on request (please contact)	asame as WindEnergy Hamburg 2018 or Ha 10. Main product category A. Onshore B. Offshore Manufacturers of wind turbines Components/supplier New materials, composites, raw materials & supplies and material processing 11. Mandatory payments Marketing package per main exhibitor Marketing package per co-exhibitor AUMA fee per sq. m Advocacy fee per sq. m Advocacy fee per sq. m Montract, and can be inspected at windenergyht: info@windenergyhamburg.com). In case of applic	□ Installation □ Planning & project developme □ Operation & maintenance □ Utility/Grid operation □ Finance & Insurance □ Services □ Storage € 550 € 550 € 300 € 0.60 € 15 abH shall be an integral part of the tamburg.com/applicationforms.	



Specific Terms of Participation 2020

Event-specific additions to General Terms of Participation (ATB), Technical Regulations (TR) and House Rules of Hamburg Messe and Congress GmbH (HMC)



Event and legal entity:

Hamburg Messe und Congress GmbH Postfach 30 24 80 · 20308 Hamburg Messeplatz 1 · 20357 Hamburg - hereinafter called HMC

Tel.: +49 40 3569 0 Fax: +49 40 3569 2203

info@hamburg-messe.de hamburg-messe.de

Event title: WindEnergy Hamburg 2020 - The global on & and offshore expo

Venue: **HMC** Fairground

Event duration: Tuesday 01 to Friday 04 December 2020

Project management: Fairs & Exhibitions MA-7

> Tel.: +49 40 3569 2260 Anja Holinsky

Project Director E-mail: info@windenergyhamburg.com

Andreas Arnheim Tel.: +49 40 3569 2263

Project Manager E-mail: info@windenergyhamburg.com

Tel.: +49 40 3569 2262 Katja Löwe

Project Manager E-mail: info@windenergyhamburg.com

Start of space allocation: May 2019

10.00 am - 06.00 pm Tuesday 01 to Thursday 03 December 2020 **Opening times:**

Friday 04 December 2020 10.00 am - 04.00 pm

Assembly times: 27-29 November 2020 07.00 am-midnight

30 November 2020 07.00 am - 07.00 pm

Disassembly times: 04 December 2020 05.00 pm-open end

05-08 December 2020 07.00 am-midnight

Early dismantling: (clause 7.3 ATB)

Dismantling of the stand before the period set for dismantling is a breach of contract. HMC is entitled to impose a penalty charge.

Early stand assembly/ **Extended disassembly:**

Early stand assembly is possible on 26 November 2020 and is reserved for construction of large exhibits. Extended disassembly is possible on 09 December 2020. A claim for approval does not exist. Any requests for early stand assembly / extended disassembly

times must be submitted in writing to the Trade Fair and Exhibition Technology Department and approved (see Online Service Center/approvals and applications). If you have any questions, please contact the Trade Fair and Exhibition Technology Department

(E-mail: ops@hamburg-messe.de).

Minimum stand size: 12 sq. m exhibition space

Participation fee: The invoice will be sent directly after the acceptance has been given. 100 % of the invoice amount is payable within 14 days from (see clause 6 ATB)

Cancellation before acceptance:

(see clause 8.1 ATB)

In the event of cancellation before acceptance, an administrative fee of € 350.— plus VAT shall be payable.

Withdrawal after approval:

(see clause 8 ATB)

Any withdrawal of an approved exhibition space will be classified as "nonparticipation of the exhibitor" as featured in the General Terms of Participation, Art. 8 with the mentioned consequences

Reductions in size of stand space:

(see clause 8.6 ATB)

The stand space specified in the acceptance is binding. After acceptance, any reductions in stand space requested by the exhibitor are possible only in consultation with HMC. If HMC succeeds in renting out the stand space to a third party, an administrative fee

Exhibitor passes:

(see clause 16 ATB)

amounting to 25 % of the participation fee for the space not used by the exhibitor is payable in accordance with clause 8.6 ATB.

Up to a stand size of 12 sq. m exhibitor will receive two exhibitor passes free of charge. One additional pass will be issued free-ofcharge for every further 10 sq. m. Further exhibitor passes may be ordered on payment of a charge of € 45.— plus VAT per pass, from the Online Service Center. NO exhibitor passes are needed for assembly and disassembly.

Specific Terms of Participation 2020

Event-specific additions to General Terms of Participation (ATB), Technical Regulations (TR) and House Rules of Hamburg Messe and Congress GmbH (HMC)



Marketing package:

(see clause 14 ATB)

The charge for the mandatory Marketing package for principal and associate exhibitors is € 550.— each plus VAT. This fee includes an entry in all of the trade fair media:

- Printed exhibitor directory (expo catalogue & Visitor Guide are available shortly before the event and on site. Each exhibitor will
 receive one copy free of charge)
- Online exhibitor directory at windenergyhamburg.com (one product category entry is included)
- WindEnergy Hamburg App
- Hall plans on site (exhibitor list per hall)
- Additional inclusive online-services (registration for matchmaking)
- Advertising materials (ads, posters, visitor bulletin, flags, online-banner, mailing labels)
- Free visitor Wi-Fi
- Digital Signage (exhibitor directory / visitor information system)

The deadline for requesting an entry in the trade fair media (catalogue copy date) will be communicated by the responsible service partner in a timely fashion. Requests not received by the deadline will result in existing information from the event registration / acceptance data being used. Exhibitors registered / accepted after the deadline will be entered into the online list of exhibitors only; full charges apply. Feel free to direct any enquiries to our partner, A. Sutter Fair Business GmbH. For contact information refer to our Online Service Center.

Advocacy fee:

WindEurope is the voice of the wind industry, actively promoting wind power in Europe and worldwide. It is a non-for-profit organisation. All its events' and membership's revenue (including the WindEnergy Hamburg advocacy fee) is invested in advocacy, PR, research and analytical activities. Its work helps to create the policy and regulatory frameworks within which companies can successfully develop their businesses.

Registration charge for co-exhibitors:

(see clause 4.3. ATB)

Co-exhibitors must be notified to HMC in writing with indication of company name, address, and products/services. Please complete the separate registration form for this purpose.

- a) The charge for co-exhibitors is € 300.—plus VAT per co-exhibitor, and will be invoiced to the main exhibitor.
- b) The marketing package (€ 550. plus VAT) will also be charged per co-exhibitor and invoiced to the main exhibitor.

Exchange of exhibitor

The transfer of the booked stand space is only possible by prior approval of HMC.

Exhibit protection:

Subject to a decision by the Federal Justice Ministry, HMC offers exhibitors a certificate for submission to the German Patent and Trade Mark Office that the exhibit to be protected (consumer/investment product, design/utility model) has been exhibited at WindEnergy Hamburg 2020. For further information see Online Service Center/approvals and applications.

Advance payment for expected additional costs:

(see clause 5.3 ATB)

No additional advance payment is required for WindEnergy Hamburg 2020.

Invitations:

Exhibitors can invite their customers to the event by sending them invitations for free admission. After the end of the event, any invitations which have been used by the customers will be charged to the exhibitor.

The pricing for invitations is shown at the Online Service Center (OSC).

Invitations can be ordered in the exhibitor ticket shop (accessed via the Online Service Center). It is possible to order printed invitations or digital codes in the exhibitor ticket shop or to send the invitations to customers directly from the shop. The exhibitor ticket shop also provides you with a list of the invitations which have already been used and, after the exhibition has started, a list of the invitations with admittance

Events held by Exhibitors:

If an Exhibitor wishes to conduct an event on his own exhibition stand after the daily opening times, this must be applied for in writing via the Online Service Center. The resulting costs for additional supervision and security staff will be charged to the Exhibitor.

Specific provisions for official national pavilions:

Exhibitor passes:

(see clause 16 ATB)

Companies which exhibit within an official national pavilion will receive two free-of-charge exhibitor pass up to an occupied stand size of 12 sq. m. For every additional 10 sq. m or part thereof, he shall receive one further exhibitor pass free of charge. The maximum allocation is limited to 30 free-of-charge exhibitor passes. The organiser of the pavilion will also receive five exhibitor passes free of charge, provided that the stand size of the pavilion is more than 100 sq. m.

Exhibitor status:

All companies participating in an official national pavilion are entitled to exhibitor status. There is no charge for co-exhibitors, and no minimum stand size for participants. Exhibitors in national pavilions cannot take on co-exhibitors.

Stand sketch:

The organiser of the national pavilion is required to notify HMC of the exhibiting companies within the pavilion, including their complete address, products/services they are exhibiting. HMC also requires a proper stand sketch with indications of individual stand spaces and dimensions, placing of the individual companies, by 01 August 2020. The organiser of the national pavilion is to use the application form for national pavilions for this purpose, and to send it to the Project Management. The stand sketch must show where which company is placed within the pavilion, and how many sq. m it occupies. HMC will allocate the stand numbers on the basis of the sketch.

Application co-exhibitors



Phone +49 40 3569 2263, Fax +49 40 3569 2269 info@windenergyhamburg.com windenergyhamburg.com

1-4 December 2020

Please note that al	l co-exhibitors r	nust be registered and require permission to	attend from Hamburg Messe und C	ongress GmbH.			
Co-exhibitors:	Co-exhibitors are companies other than the main exhibitor with representation by their own staff in a rented stand area. They are also considered to be co-exhibitors if they are associated with the main exhibitor in financial or organisational terms.						
Registration fee:	€ 300.00 excludi	ng VAT per co-exhibitor.					
Marketing package:		ntry will be made in the WindEnergy Hamburg 2020 catalogue and the associated online exhibitor database. The fee for the marketing package is 0.00 excluding VAT.					
Name of the main o	exhibitor						
				Registra	ation No.		
		o-exhibitor to be included at WindEnergy Ha ease use copies of this form.)	amburg 2020:				
Company (if EU entr □ private person		pany name including legal form and address acco d entrepreneur (or legal entity with VAT-RegNo.)					
Commercial/Compan	y RegNo. (non-El	J)	Country of the head office				
Contact Person							
Address/P.O. Box							
Country abbr. Postco	ode Town	n/City					
Phone			Fax				
E-mail (company)			Internet				
E-mail for electron	ical invoicing						
The following produ	cts/services will	be presented (please itemize)					
•		,					
Main produ	ct category	1					
□ A. Onshore		☐ Components/supplier	☐ Installation	☐ Utility/Grid operation	☐ Storage		
☐ B. Offshore		☐ New materials, composites, raw materials 8	0 . , .				
☐ Manufacturers o	f wind turbines	supplies and material processing	☐ Operation & maintenance	☐ Services			
Messe und Congre	ss GmbH. Furthe	undersigned accepts the General and Speci rmore, the undersigned undertakes to exten ionforms. The main exhibitor agrees that the	d these terms and rules to any co-ex	chibitors. They can be inspe	ected at		
Place and date		Surname, first name main	exhibitor Signatu	re main exhibitor (please pr	int and sign)		

